



Directors' Report

First Quarter 2022

endo ventures

The vessels

endo ventures



ENDO SIROCCO
Malta



MUMTAZ
Malta



ENDO BREEZE

The vessels

endo ventures

ENDO BREEZE



Directors' Report

The attached consolidated statement of comprehensive income has been extracted from Endo Group's consolidated unaudited financial statements for the 1st Quarter ending 31 March 2022 and for its comparative period in 2021 (unaudited), and has been approved by the Board of Directors of Endo Ventures Ltd on 21 June 2022.

Principal Activities

Endo Ventures Ltd (the 'Company') was incorporated on 11 June 2018 under the terms of the Companies Act (Cap. 386 of the laws of Malta). The Company was formed principally to serve as the ultimate holding company of the Endo Group of Companies.

The Endo Group consists of Endo Ventures Ltd (C 86730) as the parent company, and its direct and indirect subsidiaries, including:

Endo Finance plc (C 89481), the issuer of €13.5 million 4.5% Unsecured Bonds 2029;

the Guarantors, namely International Fender Providers Ltd (C 69877), providing ship-to-ship and mooring master services in Malta, Augusta and Cyprus; and Endo Properties Ltd (C 13033), owning a number of properties in Malta which are currently valued at € 10.2 million;

and Endo Tankers Ltd (C 88663) and its sub-group consisting of Intership Management Ltd (C 74524), Endo One Maritime Ltd (C 88665), Endo Two Maritime Ltd (C 88666), Endo Three

Maritime Ltd (C 88674), Endo Sirocco Maritime Ltd (a company incorporated in Cyprus with registration number HE 419463), Endo Headwind Maritime Ltd (C 93341), and Endo Tailwind Maritime Ltd (C 93340).

The objective of the Endo Group of Companies is to acquire, finance, manage and charter commercial vessels, in addition to providing ship-to-ship and mooring master services.

Endo Tankers Ltd, through its subsidiary companies, has a fleet of 3 vessels consisting of MT Mumtaz (acquired on 31 October 2018) owned by Endo One Maritime Ltd, MT Endo Breeze (acquired on 22 May 2019) owned by Endo Two Maritime Ltd, and MT Endo Sirocco (acquired on 09 September 2020) owned by Endo Sirocco Maritime Ltd. Through its subsidiary, Intership Management Ltd, it provides ship management services to 2 of its 3 vessels, namely MT Mumtaz and MT Endo Sirocco

Performance Review

The Endo Group of Companies generated revenue of €2,512,653 during the first quarter of 2022, compared to €2,723,515 generated in the same period in 2021. This slight decrease in revenue is mainly due to a reduction in operations carried out by International Fender Providers, which however is expected to increase to 2021 levels during the second part of the year.

Despite this reduction in revenue, the Group managed to control and reduce its direct expenses which were 23% lower than the same period in previous year, thus resulting in higher Gross Profit when compared to first quarter in 2021.

Earnings before interest, tax, depreciation and amortisation (EBITDA) amounted to €1,031,153 during the first quarter in 2022, an increase of 27% when compared to first quarter in 2021 (2021 Q1: EBITDA of €809,768). Operating profit of the Endo Group of Companies in 2022 first quarter amounted to €554,435 (2021 Q1: €502,755), an increase of 10% from previous year's first quarter. The Group's profit before taxation for the first quarter under review amounted to €389,921, an increase of 24% from previous year's profit before tax of €314,965 during first quarter. Total comprehensive income for the period under review amounted to €396,421 compared to €275,796 in 2021 first quarter, an increase of 44%.

The Endo Group of Companies' activities are expected to remain consistent for the foreseeable future.

Consolidated Statement of Comprehensive Income

For the period 01 January 2022 to 31 March 2022

| | Quarter Ended 31/03/2022 UNAUDITED | Quarter Ended 31/03/2021 UNAUDITED |
|--|--|--|
| | € | € |
| Revenue | 2,512,653 | 2,723,515 |
| Direct costs | (1,300,881) | (1,695,009) |
| Gross profit | 1,211,772 | 1,028,506 |
| Administrative expenses | (210,526) | (218,738) |
| Other operating income | 29,907 | - |
| EBITDA | 1,031,153 | 809,768 |
| Depreciation & amortisation | (476,290) | (307,013) |
| EBIT / Operating Profit | 554,863 | 502,755 |
| Finance income | - | - |
| Finance costs | (164,942) | (187,790) |
| Profit before taxation | 389,921 | 314,965 |
| Income tax | (23,382) | (39,169) |
| Profit for the year | 366,538 | 275,796 |
| Other comprehensive income/(expense): | | |
| Movement in foreign currency translation reserve | 29,883 | - |
| Total comprehensive income | 396,421 | 275,796 |

The logo for Endo Ventures, featuring the word "endo" in a stylized, lowercase, white font with a unique 'e' and 'o' design, and the word "VENTURES" in a smaller, uppercase, white font directly below it.

endo
VENTURES